Measuring quality and assessing customer satisfaction in Cyprus hospitals

Vorkas, Panayiotis

Business Administration Program, School of Economics Sciences and Business, Neapolis University Paphos

http://hdl.handle.net/11728/7362

Downloaded from HEPHAESTUS Repository, Neapolis University institutional repository
MEASURING QUALITY AND ASSESING CUSTOMER SATISFACTION IN CYPRUS HOSPITALS

By

PANAYIOTIS A. VORKAS

MASTER IN BUSINESS ADMINISTRATION

Neapolis University Pafos

Pafos, Cyprus

September 2013

Submitted to the faculty of BUSINESS AND MARKETING

in partial fulfillment of the requirements for

the degree of MBA
MEASURING QUALITY AND ASSESING CUSTOMER SATISFACTION IN CYPRUS HOSPITALS

Dissertation/thesis approved

Advisor
Assistant Professor John Politis

Committee Member

Dean/Program Director
Professor Elias Dinenis
Dedication

To my family for their understanding and unwavering support during the two-year duration of the MBA course.

To all NUP academic staff involved in the MBA program for their outstanding teaching and educational effort.
Abstract

Quality and quality management is one of the major factors companies should concentrate their efforts on in today's highly volatile and sensitive business environment in order to diversify and excel. In a healthcare setting effectively managing quality and evaluating the level of service quality provided to patients is critically important. What patients expect from a hospital and how they perceive the medical services provided to them plays an integral role in the success and reputation of a medical facility. Measuring service quality and evaluating patients' expectations and perceptions on a number of quality dimensions provides information on the areas where a hospital performs well and where improvement is needed.

The purpose of this study is to identify any quality gaps between the patients' expectations and perceptions on service quality in Cyprus hospitals. Three hospitals were included in the study, two from the private sector and one from the public sector with a total of three hundred participants. The SERVQUAL model was used to assess the expectations and perceptions of patients on five generic quality dimensions. Analysis of the data collected with SPSS revealed quality gaps on all five dimensions both in the public and private sector. Low patient expectations and substantial quality gaps were detected in the public sector, indicating service quality issues of the public healthcare sector in Cyprus. Smaller quality gaps were identified in the private sector indicating thought space for further improvement and a necessity by private hospitals to address the increasing demands of patients paying for private medical care. The results of the present study may be used for shaping quality management strategies in both public and private hospitals in order to improve the quality of medical services provided to patients in Cyprus.

Key words: Service quality, Patients' expectations, Patients' perceptions, SERVQUAL, Cyprus healthcare sector.

Acknowledgements

To all NUP academic staff for their support and guidance throughout the duration of this 2-year part-time MBA course. In specific, a great appreciation to Assistant Professor John Politis for his direction, feedback and genuine interest during the preparatory work, write-up period and final submission of the current MBA dissertation.