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# The Relationship between Self-Management Leadership Behaviour, Self-Leadership Worker Behaviour and Desirable Outcomes (i.e. Job Satisfaction, Trust, Performance, etc)

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Global Network

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VENUE: KELLETT I/II (Level 7), Thursday 2.00pm

***“The Relationship between Self-Management Leadership Behaviour, Self-Leadership Worker Behaviour and Desirable Outcomes (i.e. Job Satisfaction, Trust, Performance, etc)”***

**John Politis**  
**Hawker de Havilland**  
**and**  
**Dr John Crawford**  
**School of Management, University of Technology, Sydney**

### **Profiles**

**John Politis** obtained his Bachelor of Engineering (Mechanical) from the University of Melbourne, his Diplom-Ingenieur (Management) from Aristotelion University, Greece, his MBE (Engineering Management) from Century University, USA and was awarded the Graduate Certificate in Enterprise Management from Swinburne University, Victoria. At present he is completing his Doctoral Degree in Leadership at the University of Technology, Sydney.

Early in his career John was appointed as Aircraft Production Supervisor at Government Aircraft Factories, Melbourne, and later joined the Hellenic Vehicle Industries, Greece, as Deputy Manufacturing Manager. John returned to Australia in 1991 and joined Hawker de Havilland as Design Cell Leader, then was appointed Production Planning and Control Manager and currently coordinates and facilitates the R & D Network.

He is a Fellow of the Institution of Engineers, Australia (FIE Aust.), Associate Fellow, Australian Institute of Management (AFAIM) and a Chartered Professional Engineer, European Federation of National Engineering Associations (FEANI EURING).

**John Crawford** obtained his Bachelor of Science (Hons) and Master of Engineering Science at the University of Sydney, and in 1989 was awarded a PhD by the University of New South Wales for research in the area of intelligence and human performance.

John has taught General Applied Psychology, Organisation Behaviour, Industrial and Cognitive Psychology and is now teaching in the areas of Statistics and Research Methodology.

Current research interests include the study of individual differences in decision making, leadership styles and behaviours, and the application of multivariate statistical techniques to the analysis of scales used in organisational research.

He also coordinates the postgraduate research students in the School of Management, Faculty of Business, at the University of Technology, Sydney.

## Presentation Summary

Self-managing teams hold a great interest for contemporary researchers and practitioners. There is an extensive literature which argues that such groups often exhibit high performance coupled with job satisfaction and commitment, but many theoretical issues remain unresolved concerning why and under what conditions they are effective (Beekun, 1989; Goodman, et al 1988). Quite a bit has been written about self-managing and self-leadership teams in the workplace exploring different facets of the concept and its theoretical perspective (Hackman, 1986; Lawler, 1986; Manz & Sims, 1986; Manz, 1990; 1992). However, Manz & Sims (1982; 1984) and Sims & Manz (1982) have found ambiguity and confusion about the role of appointed external leader to be the single most troublesome issue of implementation.

For four decades, the self-management concept has been used interchangeably with “self-regulation”, (Slocum & Sims, 1980), “self-control” (Thoresen & Mahoney, 1974) and “leadership substitutes”, (Kerr & Jermier, 1978; Manz & Sims, 1980). Various referred to as “autonomous”, (Emery & Trist, 1969; Susman, 1976), or “composite”, (Trist, et al 1963). Each of the above terms conveys a somewhat different shade of meaning but provides the motivating potential for followers to manage themselves instead of being managed by others. Both researchers and practitioners argue that leadership behaviour is the key variable explaining the success or failure of self-managing teams (Ketchum & Trist, 1992; Lawler, 1986; Manz & Sims, 1986; 1987; Wellins & Byham, 1991).

However, despite the vast amount of literature on the self-management concept from the “socio-technical”, “social learning” and “behavioural self-control” perspectives, there are no precise prescriptions and experimental research written on exactly what leadership behaviour(s) are required of the external leader to activate, influence and promote self-leading teams (Manz, 1990). Self leadership is described here as a broader view of self-influence that includes self-management strategies as well as strategies for managing the natural motivational values of the task – feeling of competence, self-control and purpose – and the pattern of one’s thinking (Manz, 1983; 1986; 1992). It focuses on both behaviour and cognition. A recent study reported positive but moderate correlations between self-management leadership and outcomes at the individual and group levels but the relationship between self-management leadership behaviours to outcome measures were slightly stronger for traditionally managed teams than self-managed teams. (Cohen & Ledford, 1994).

This presentation will explore the relationship between self-management leader behaviour, self-leadership worker behaviour and desirable outcomes (i.e. Job Satisfaction, Trust, Performance etc) in the Australian organisational environment. More specifically, it is aimed to answer questions of interest related to self-managing groups. For example:

- How are the leadership style dimensions measured by the new Self-Managing Leader Behaviour (Manz & Sims, 1992) instrument related to those measures by other more established leadership style (i.e Bass, 1985, Stogdill, 1963) instruments?
- How do the new leadership style measures related to desirable outcomes, such as task performance, trust and job satisfaction?
- Which leadership style enhances more the desirable outcomes?
- Is leadership behaviour the key variable for the success or failure of self-managing groups?

Regression computations and other statistical techniques were carried out using data from two Australian leading organisations in order to answer the above questions.